

AMERICAN CONSULATE HANDLING PROGRAM

ATHENS

77 August 1992

PROGRAM INFORMATION:

In May 1992, a Church staff member tried to get a visa from the American Consulate in Athens, Greece. He applied several times but was denied a visa for several different reasons. The attorney was in comm with the consul there, but to no avail.

What is missing is PRO Area Control:

"The extent of one's PRO area control can be measured at once by counting up the points one is not controlling from the company or org viewpoint and the points one IS controlling. This gives you a ratio like three to six or one-half.

"Example: Immigration and customs are NOT doing what we want. Agents, dockmasters and police are. Thus we have two-thirds effective PRO area control." ...

"Now the tech to apply is a survey of all five points to find out, let us say, what they want one to be, what they want one to do, and what they want to have from one. (See FEBC tape on PR.)

"Then one surveys further to find out what problem they are trying to solve by having us be, do, have these things.

"This puts us at cause because we can now handle their misinformation, reassure their suspicions and generally increase ARC."
- LRM (HCO" PL 16 Dec 71, PR Series 10-1, PRO AREA CONTROL)

PROGRAM PURPOSE:

To safe point the American Consulate in Athens so that they take the stops off the lines and are willing to give our staff and public visas.

MAJOR TARGET:

1. Get in PRO Area Control with the American Consulate in Athens.

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PRIMARY TARGETS:

1. Take full responsibility for the successful execution of this program.

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2. Study and word clear this program.

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3. Study and word clear the following issue which will familiarize you with the lines you need to know to get this program done:

OSA INT ED 1106, A BRIEFING ON VISA LINES AND CONSULATES

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4. In preparation to the meeting with the American Consulate officials, get together briefing materials:

a) which demonstrate the Church is a bona fide religion such as religious recognitions and documentation of our activities as a church such as church services, ministerial services, etc.

b) Church properties such as What Is Scientology® Booklet, L. Ron Hubbard™ Magazine, Vital Force booklet.

(Liaise with PR OSA Int for any materials you need that you don't have.)

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VITAL TARGETS:

1. On any targets that bug or snarl, use LRH™ Debug Tech to handle.

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2. If any technical questions come up, contact the Immigration Officer OSA Int, by telex directly, to assist you.

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3. Be sure PR actions are cleared with Legal OSA Int, as per OSA NW Order 60 LEGAL FACTS.

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OPERATING TARGETS:

1. Find out who is the Chief Consul of the nonimmigrant visa section of the American Embassy in Athens.

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2. Arrange a meeting with the Chief Consul as a representative of the Scientology religion.

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3. Meet with the Consul and find out where he stands in regards to giving Church members visas.

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4. On any false data or enemy lines that come up, DA standardly per HCO PL 21 Nov 72 I, HOW TO HANDLE BLACK PROPAGANDA.

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5. Fill the vacuum on what Scientology is and what the Church is doing in the Community, using the Vital Force Booklet and any other properties that are appropriate.

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6. Watch carefully for any good indicators about our activities and when you find anything of interest for him, push on these points until he has no problem with giving Church members visas.

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7. CONDITIONAL: If the actions done per OT 6 do not change the situation, apply HCO PL 19 July 82 PR Series 46 FAILED PR and blow his withholds off on Scientology.

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8. During the meeting, survey what the Consul wants as per HCO PL 16 Dec 71 PR Series 10-1 PRO AREA CONTROL.

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9. Work out a handling per this survey and implement this to gain PRO Area Control.

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10. Advise your desk as a reminder for the contact so that if anything should come on his lines regarding the Church or if he ever has any questions on the Church, he will call you.

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11. Do a PR visit to the Athens desk at the State Department in Washington, D.C. DA anything negative on Scientology that comes up and fill the vacuum on Scientology.

PR SEC OPA DC

12. Ensure the Athens Desk sends any materials you give him to the American Consulate in Athens.

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for
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